



ISPP News

International Society of Political Psychology

Spring 1998 Vol. 9 (1)

The purpose of the International Society of Political Psychology (ISPP) is to facilitate communication across disciplinary, geographic and political boundaries, among scholars and concerned individuals in government and public posts, the communications media and elsewhere, who have a scientific interest in the relationship between politics and psychological processes. In so doing, ISPP aims to continue to advance scholarship in political psychology, and to contribute to the usefulness of work in political psychology.

EXECUTIVE DIRECTOR'S CORNER

This issue of ISPPNews was getting ready to go to press as program chair Jon Krosnick passed on the fine preliminary program which he and his staff have put together for the Montréal meeting. This provides a last-minute opportunity to reflect on this year's conference and its theme as the programs are being printed and readied for distribution. President Martha Crenshaw selected as this year's theme "Identities and Interests at the Close of the Century." In this regard, few places in the world could provide a more fortuitous and poignant backdrop for our proceedings than Quebec, where political and cultural distinctiveness and the relationship of self to state enter into daily conversation. By rough count, there are about 65 panels scheduled so far. Of these about 10 contain in their title some variant of the word identity—such as globalization and gender identities, social identity, international identities, identities and intergroup relations, and others. (Interestingly, none of the panels explicitly focuses on interests.) By this same rough count, approximately the same proportion of paper titles (30 of 220) also carry explicit reference to identity on topics as diverse as Afro-German identity, American national identity, Anglophone identity in West Cameroon, collective memories and identities in Ireland, feminist identity, the national identity of opposing Bosnian groups, and the 1995 Quebec referendum and Québécois and Canadian national identity. There are, of course, many other presentations on issues which implicate identity, all of which bear witness to a conference theme that has struck a responsive chord.

The timbre of this chord is less clear, however. Based on institutional affiliation, the ratio of US to non-US conference participants in the preliminary program is 1.8-

to-1. This is a departure (and a statistically significant one) from the 2.2-to-1 ratio in the total membership. Non-US members therefore appear to be traveling to Montréal in numbers greater than their membership share would lead us to expect. On the other hand, the ratio of US to non-US presenters of papers on identity is 5-to-1. Hence, US presenters are more apt (and significantly so) than non-US presenters to address the issue of identity than would be expected.

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This result, which I found somewhat surprising, naturally raises questions about diversity in interests, identities, and intellectual investment within our own Society. It piques curiosity about whether there are other themes on which non-US members in particular are converging. I leave the tracking down and resolution of this puzzle to the sleuthing of others, but attach to it a recommendation that ISPP continually monitor divergences of this kind so that our international meetings continue to be occasions for intellectual engagement rather than for members of philosophical enclaves to celebrate their faithfulness.

Related to this, I note that in tandem with this year's conference presentations about others' identities, ISPP at age 20 finds itself in its own contemplative mood of self-appraisal. President-elect David Winter has taken the lead in this initiative by fashioning a set of open-ended probes which was included along with the dues renewals distributed in February. While encouraging members to renew and help keep the Society financially vibrant, I would also encourage everyone to forward to David Winter those thoughts and reactions which his probes have stimulated so as to help clarify the Society's own "identities and interests at the close of the century."

*Steven R. Brown
Executive Director*

From the President

I am happy to report that planning for the Montreal meeting, July 12-15, is proceeding rapidly. The preliminary program is now complete and will be ready for mailing in early April. Jon Krosnick and Blema Steinberg, assisted by Mat Hakemi and Susan and Judy Franzblau of Global Events, have organized a great conference. We expect a large attendance.

I would also like to alert members, especially panel chairs, to the Freedman award for the best paper presented at the annual meeting. Nominations for this award should be made to Helen Haste, chair of the 1998 Freedman Award Committee. More information will be forthcoming in the preliminary and final programs. Other relevant committee chairs this year are: Ole Holsti, chairing the combined Sanford and Lasswell award committees; Orit Ichilov, who chairs the Erikson award committee; and Ervin Staub, for the Roberta Sigel award committee. Nominations for the Knutson award (service to ISPP) should be sent directly to me.

As many of you know, the central office will be moving from Kent State after the Montreal meeting. President-Elect David Winter has kindly taken charge of finding a replacement.

A mailing proposing constitutional revisions will also be sent out shortly. Please read the materials carefully and send in your ballots.

See you in Montreal!

*Martha Crenshaw
ISPP President 1997-98*

Governing Council Votes To Experiment With "Virtual" Mid-Winter Meeting in 1999

Its a brave new world. Over the last six months the Governing Council has been using an email discussion group to conduct some of its business. At this year's mid-winter meeting in New York City, the Council decided to extend the use of electronic communications by holding the 1999 mid-winter meeting on-line. The decision was made as a way of reducing the financial burden for serving on the Council, especially for non-North American members of the Society — a concern that was raised by several people at last summer's meeting in Krakow. In order to facilitate this process, the Council will conduct more of its face-to-face business at the summer meeting in Montreal, and continue to use the email discussion group throughout the year. The details of next year's "virtual" mid-winter meeting have yet to be worked out, but at a minimum it will involve setting aside some common time when all members of the Council will go on-line via our email discussion group to discuss reports, deliberate agenda items, and vote on specific issues. We may also experiment with audio and/or video conferencing. The Council left an option for the President to call a more traditional mid-winter meeting should it be necessary. If this experiment proves successful, the Council will conduct future mid-winter meetings on-line. We hope that doing so will increase the number of non-North American members who are willing and able to serve on the Council.

*Michael X. Delli Carpini
Barnard College*

ISPP Central Office and Executive Director Position

Due to changed circumstances at Kent State University, and on the advice of Steven Brown, the ISPP Governing Council has decided to seek a new location for the ISPP Central Office. As a result, it will also be necessary to find a new Executive Director.

I have been asked to chair a search committee for this post.

I solicit your suggestions and nominations (including self-nominations) for Executive Director. My contact addresses and numbers are below.

The Executive Director, as the chief administrative officer of ISPP, administers the Central Office, maintains records, responds to and redirects requests for information from members and nonmembers, assists ISPP officers and committees in their work, and (in cooperation with the Executive Committee) undertakes policy and organizational initiatives. Some measure of support from the director's institution (e.g., a computer and e-mail access, stipend for a graduate assistant, office space, local telephone, accounting assistance) would be extremely helpful.

The Executive Director normally serves a five-year term.

The Governing Council desires that the new director be able to assume the position in the summer of 1998, at the conclusion of the ISPP convention in Montreal.

David Winter
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University of Michigan
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Summer Institute in Political Psychology

The eighth annual Summer Institute in Political Psychology will take place at The Ohio State University in Columbus, Ohio, from July 20th through August 14th 1998. The Summer Institute is sponsored by the International Society of Political Psychology in collaboration with the Ohio State Departments of Political Science and Psychology and the Mershon Center. The Institute is designed to introduce participants to the major theories and research findings from psychology and political science used in political psychology as well as to help participants integrate information from the two fields and to provide them with opportunities to interact in an environment that fosters sharing perspectives and experiential learning. The Institute is intended for advanced graduate students in political science, psychology and related disciplines. Junior faculty and other professionals may also apply, especially those interested in an in-depth introduction to political psychology. Up to 45 participants will be admitted.

This summer Jennifer Hochschild, Ole Holsti, William McQuire, and David Winter will be the guest specialists. Topics covered by the Guest Specialists will include Democratic Citizenship, Foreign Policy and Public Opinion, Political Attitudes, and Political Leadership.

For more information and a copy of the Institute brochure, visit the Ohio State University Political Science homepage at:

<http://www.sbs.ohio-state.edu/polisci/sipp.htm>

For application forms, contact:

Margaret Hermann
Mershon Center
Ohio State University
1501 Neil Avenue, Columbus, OH 43201

Email: wituski.1@osu.edu

POLITICAL PSYCHOLOGY
FORTHCOMING SPECIAL ISSUES

Response Latency
 Special Issue Editor:
 John N. Bassili
 Life Sciences Division
 Scarborough Campus
 University of Toronto
 Scarborough, Ontario M1C 1A4, Canada

Phone: 416-287-7415
 Fax: 416-287-7642
 Email: bassili@banks.scar.utoronto.ca

Political Socialization
 Special Issue Editor:
 Richard Niemi
 Department of Political Science
 University of Rochester
 Rochester, NY 14627-0146

Phone: 716-275-5364
 Fax: 716-271-1616.
 Email: PSC1@troi.cc.rochester.edu

The editorial team of *Political Psychology*, the journal of the International Society for Political Psychology, is seeking manuscripts for a forthcoming special issue, with an emphasis on the measurement of response latency in surveys. The primary focus of the work should be on the value added by latency data beyond the analysis of survey responses. Papers with an empirical component are particularly welcomed, whether they look at response latency as an index of the strength of a belief, of conflicts among beliefs, of constraint in belief systems, or of any other interesting properties of beliefs, opinions, attitudes, intentions or of any other information solicited in surveys. Papers that explore methodological aspects of response latency measurement in a variety of contexts are also welcomed. Interested authors should contact the special editor, John Bassili, at bassili@psych.toronto.edu. Final deadline for manuscripts to be considered in this special issue is June 1, 1998.

The special issue editor welcomes manuscripts on political socialization, especially as it relates to preadults or college-age individuals. Papers may cover effects of one or more socialization agents, including parent-offspring transmission, the influence of curricular or other school factors, the impact of non-school activities (such as service learning) as they apply to political attitudes or behavior, the role of the media, and so forth. Papers may also focus on the persistence of early learning or on generational changes. Innovative approaches might address the impact of changes in family structure, new work patterns (among parents and youth), recent developments in communication, and so on. The editor's preference is for empirical studies. Papers need not focus on the United States. Especially sought are those that are broadly comparative in scope. Interested authors should contact the special issue editor directly. Final deadline for manuscripts to be considered for inclusion in the special issue is October 1, 1998, but the editor would be interested in hearing as soon as possible from those who think they may have a contribution.

KUDOS

Roberta Sigel, Past-President of the ISPP, has accumulated two more honors to add to her distinguished career. At the 1997 Annual Meeting of the American Political Science Association, Professor Sigel won the first annual Frank J. Goodnow Distinguished Service Award. The Award is given by the association for individual scholarship and the development of the political science profession.

In addition, Professor Sigel's book, *Ambition and Accommodation: How Women View Gender* (University of Chicago Press, 1996), was cited for Honorable Mention at the 1997 APSA Award Citations ceremony.

JOIN US IN MONTRÉAL

JULY 12-15, 1998

**VIEW THE PRELIMINARY
 PROGRAM**

ON THE WEB AT:

<http://ispp.org/prelim98.html>

Call for Papers
Roberta Sigel Graduate Student Paper
Award

ISPP first announced this award at its Vancouver meeting in 1996. Professor Sigel, whom the award honors, has been a distinguished professor of political science at Rutgers University since 1973. She is author and editor of seven books and many articles and book chapters, mostly in the areas of political socialization and democratic citizenship. She has had many leadership roles in the American Political Science Association and has served as program chair, Vice-President and President of ISPP.

The deadline for submitting papers is May 15, 1998.

All graduate and undergraduate students are eligible to submit original papers in political psychology that have been written in the past 18 months and have not been previously submitted for this award. These papers may include, but are not limited to, papers submitted to the annual ISPP meeting. Papers can be self-nominated or nominated by other ISPP members. The papers will be read by a 3-person committee, including a member of the editorial board of Political Psychology. The winning paper, which will receive a small monetary award, will be announced at the Annual Awards Banquet in Montreal. If not already scheduled for publication, this paper will be considered for publication in Political Psychology, subject to evaluation by reviewers and the editors.

Three copies of papers nominated for this award must be sent, by May 15, to:

Ervin Staub
Chair of the Roberta Sigel Award Committee
Department of Psychology, Tobin Hall
University of Massachusetts at Amherst
Amherst, MA 01003

THE ISPP
MEMBERSHIP DIRECTORY
IS ON-LINE AT:
<http://ispp.org/ISPP/mem.html>

Call for Nominations
ERIK ERIKSON EARLY
CARRER AWARD

Given to a young scholar whose work, preferably a book, exemplifies excellence and creativity in the field of political psychology. Candidates should be no more than ten years beyond their doctorate. Applications should consist of the following materials:

- a. Curriculum vitae of candidate.
- b. Two letters of recommendation from senior scholars who are familiar with the candidate's work.
- c. A copy of a book or other works which best represent the candidate's contribution to Political Psychology.

Deadline: April 30, 1998

Send nominations to:

Orit Ichilov
Chair of Erik Erikson Award Committee
Tel-Aviv University
School of Education
Ramat-Aviv, Tel-Aviv 69978
ISRAEL

Tel/fax: 972-3-642-0302
Email: ichilov@ccsg.tau.ac.il

ISPP Publicist Position

At the business meeting in Krakow, the ISPP Governing Council created the position of Publicist, whose task it would be to bring the Society and its activities to the attention of groups and individuals whose interests are compatible with ISPP, and likewise those groups and individual activities to ISPP's attention. The Publicist's main activities would be to monitor the World Wide Web, academic journals, and other sources for opportunities to promote the Society. The Publicist would report to the Editor of *ISPPNews*. Persons interested in this position should contact the Executive Director:

Steven R. Brown
Political Science Dept
Kent State University
Kent, OH 44242-0001
USA

Phone (330) 672-7974, -2060
Fax: (330) 672-3362
Email: sbrown@kent.edu

ISPP Graduate Student Complimentary Membership Program

Complimentary one-year memberships are available to graduating doctoral students who have completed a dissertation in the field of political psychology. The complimentary membership includes receiving four issues of *Political Psychology*, *ISPPNews*, and mention in the newsletter. Faculty working in the area of political psychology are encouraged to submit names of recent Ph.D. students, including contact information (i.e., mailing address, email address, telephone, etc.) to:

Steven R. Brown
Political Science Dept
Kent State University
Kent, OH 44242-0001
USA

Phone: 330-672-7974, -2060
Fax: 330-672-3362
Email: sbrown@kent.edu

In 1997 complimentary memberships were awarded to the following graduate students:

FROM THE UNIVERSITY OF MINNESOTA:

Mark Watts. "Framing Congress: Media coverage of the U.S. Congress and its impact on public opinion."
Faculty Sponsors: Steven Smith and John Sullivan

Paula O'Loughlin. "Voices of hate: Elite cues and hate crimes against gays, lesbians, and African-Americans in the 1980s."
Faculty Sponsor: John Sullivan

Jenny Chanley. "U.S. public support for international involvement: Time series and experimental analyses."
Faculty Sponsor: John Sullivan

Karen Bird. "Free speech or racist speech? Democracy, racism, and the law in France and the United States."
Faculty Sponsor: John Sullivan

Hungsoo Khang. "A market analysis approach to confrontational political campaigning: Information processing in the South Korean case."
Faculty Sponsors: W. Phillips Shively and John Sullivan

FROM KENT STATE UNIVERSITY:

John M. Bublic. "The media hegemony thesis examined through Q methodology."
Faculty Sponsor: Steven R. Brown

Thomas C. Davis. "The subjectivity of national identity: A Q methodological study of individual attachment to the Basque nation."
Faculty Sponsor: Steven R. Brown

James C. Rhoads, Jr. "The authoritarian personality revisited: Toward an alternative methodology."
Faculty Sponsor: Steven R. Brown

Alfred M. Freedman Award

The Alfred M. Freedman Award is given for the best paper presented at the annual scientific meeting. Panel chairs and audience participants should be on the look-out for appropriate papers for the award. To nominate a paper, contact the committee chair:

Helen Haste,
Head of Department of Psychology,
University of Bath, Bath BA2 7AY England
Email: h.e.haste@bath.ac.uk
Tel: +44 1225 420230 OR 826745
Fax: +44 1225 482046

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President:

Martha Crenshaw, Wesleyan University, USA

Executive Director:

Steven R. Brown, Kent State University, USA

President Elect:

David Winter, University of Michigan, USA

Past Presidents:

1996-97 Fred Greenstein, Princeton University, USA
1995-96 Doris Graber, Univ. of Illinois at Chicago, USA
1994-95 David O. Sears, U. of Cal. at Los Angeles, USA

Vice Presidents:

Orit Ichilov, Tel Aviv University, Israel
Ervin Staub, University of Mass. at Amherst, USA
Helen Haste, University of Bath, England
Steve Walker, Arizona State University, USA

Editors of *Political Psychology*:

Eugene Borgida, Wendy Rahn, and John Sullivan
University of Minnesota, USA

Editor of *ISPPNews*:

Dana Ward, Pitzer College, USA

Treasurer:

Alan Whittaker, National Defense University, USA

Councillor:

Margaret C. Hermann, Ohio State University, USA

Conference Director:

Matin Hakemi, University of British Columbia, Canada

ISPP Governing Council

Starting a second year in 1997:

Marilynn Brewer, Ohio State University, USA
Guy Olivier Faure, Sorbonne University, France
Paul 't Hart, Leiden University, Netherlands
Maritza Montero, Universidad Central de Venezuela and
Universidad Simon Bolivar, Venezuela
Joyce Neu, The Carter Center, USA
Bertram H. Raven, Univ. of California, Los Angeles, USA
Jose M. Sabucedo, University of Santiago de Compostela,
Spain
Jim Sidanius, Univ. of California, Los Angeles, USA

Starting a first year in 1997:

Cynthia Chataway, York University, Canada
Ann Crigler, University of Southern California, USA
Michael Delli Carpini, Barnard College, USA
John Duckitt, University of Auckland, New Zealand
Elizabeth Lira Kornfeld, Latin American Institute of
Mental Health, Chile
Kathleen McGraw, State University of New York, Stony
Brook, USA
Wendy Rahn, University of Minnesota, USA
Meredith Watts, Univ. of Wisconsin-Milwaukee, USA

Ex officio from previous service:

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Maryann Cusimano, Catholic University, USA
Rick Herrmann, Ohio State University, USA
Cheryl Koopman, Stanford University, USA
Ruth Linn, Haifa University, Israel
Kurt Spillman, Center for Security Studies and
Conflict Research, Switzerland
Peter Suedfeld, University of British Columbia, Canada
Yaacov Vertzberger, The Hebrew University, Israel

Vice-Presidents, Ex officio from previous service:

Deborah Larson, U. of California Los Angeles, USA
William Stone, University of Maine, USA

Caught on the Web

Our website at <http://ispp.org> has received 2,480+ guests since last September, or about 500 visits a month. Among those visiting were Mental Health Net which awarded our site with a star of excellence and InterNIC which included our site as one of twenty "featured" political science sites in its "Academic Guide to the Internet." The National Science Foundation funded Guide was created especially for the higher education community. The Guide's topical listings focus exclusively on the interests of the higher education research community.

Top level categories are primarily science-oriented and include:

- Biological Sciences
- Computer & Info Sciences
- Education & Human Resources
- Engineering
- Geosciences
- Mathematical & Physical Sciences
- Social, Behavioral & Economic Sciences
- Liberal Arts

The Guide is an interactive medium. In its Community Commentary section, users of the guide express their opinions about the academic value of a site. Scores are tallied and posted with a site's description providing at-a-glance peer options. Compiled by internet experts with specialized skills in library science, web design, and designing services for the research and academic community, the Guide delivers a focused, no-nonsense resource. To access the Guide, simply click on the icon at the bottom of the ISPP Homepage.

The membership directory continues to be a popular destination on the website, but to increase its value, more members need to include their email addresses, websites, and phone numbers. In order to protect privacy, this information is **not** included in the online directory *unless you check the appropriate boxes* on your membership renewal. Please consider including as much contact information as possible in order to facilitate communication among our members. Also, be sure to check your entry in the directory to make sure the information is accurate and up to date.

Several members have submitted their websites for inclusion on the list of members' websites, but there must be many more budding webweavers out there. Let us know about your site. Also, as you venture onto the web and encounter sites you think might be useful to our members, copy the site's url (in the location bar of your browser) and paste it into an email message to dward@pitzer.edu. We are constantly updating the web resources section and appreciate any leads you can provide.

Montréal Beckons

ISPP's Twenty-first Annual Scientific Meeting in Montréal is shaping up to be an exciting program. On Sunday July 12, the meeting kicks off when Jerrold Post will lead a workshop on "Personality and Political Behavior" while Ronald Fisher and Jane McCluskey lead a workshop on "Interactive Conflict Resolution". Information about registering for both these workshops can be found on our website (<http://ispp.org/conferencereg.html>) and in the conference mailing which you should already have received.

This year we will have "Roundtable" discussions of a wide range of subjects, including: Identity, Threat Perception, Conflict Resolution, Interpreting Public Figures, Future Prospects for Political Psychology and ISPP, Profiling Political Leaders, a session on Saddam Hussein, and finally, a session on Memory Justice and Reconciliation.

Four distinguished scholars will honor the Society with invited addresses:

- David O. Sears, "When do political events have long-term psychological consequences?"
- Philip Tetlock, "Close-call counterfactuals and belief system defense"
- Betty Glad, "Complexity, political psychology and the study of leadership"
- Lucian Pye, "The Ins and Outs of Political Culture."

Finally, as always, we will be taking advantage of the sights and sounds of our host city, including the opening reception at the McCord Museum of Canadian History, a dinner "On the St. Lawrence", and the awards banquet at the Mount Stephen Club. See you in Montréal!

MONTRÉAL REMEMBERED:

**SHARE THOUGHTS,
SIGNIFICANT EVENTS,
AND
STRANGE ENCOUNTERS
IN THE FALL ISSUE
OF *ISPPNEWS***

SEE SUBMISSION DETAILS ON PAGE 12

PROFESSIONAL NEWS

The Society for the Psychological Study of Social Issues announces the 1998 SPSSI Convention

“Using Theory and Research to Address National and International Social Issues”

University of Michigan, Ann Arbor
June 19-21, 1998
www.umich.edu/~sociss/98convention.html

WE INVITE PROPOSALS for symposia, posters, and roundtable discussions which address national and international social issues.

We are planning a FREE PRE-CONFERENCE on the history of SPSSI where members and non-members can learn more about its history, and meet to chat more informally with SPSSI representatives.

STUDENT PARTICIPATION is strongly encouraged. Students are invited to take advantage of travel awards, registration fee waivers, and inexpensive housing at the student dormitories. Students will also have the opportunity to participate in invited symposia, organize a student caucus, and meet with leading social issues scholars during informal social hours and lunches.

CALL FOR PROPOSALS and PROPOSAL FORMS appear in the November 1997 SPSSI Newsletter, or can be obtained from:

SPSSI Central Office
PO Box 1248
Ann Arbor, MI 48106-1248

Tel: 313-662-9130
Fax: 313-662-5607
Email: spssi@umich.edu
SPSSI homepage: www.umich.edu/~sociss/

Please address any questions to the Central Office.

DEADLINE for receipt of proposals is January 12, 1998.

CONVENTION PROGRAM COMMITTEE:

SHANA LEVIN
Program Co-chair
University of California at Los Angeles
(310) 206-2581; levin@psych.ucla.edu

MICHELE GROSSMAN-ALEXANDER
Program Co-chair
Ohio State University at Mansfield
(419) 755-4352; alexander.205@osu.edu

LOUIS A. PENNER
Convention Organizer,
University of South Florida
(813) 974-0492; penner@chuma.usf.edu

CHECK OUT our Convention website at www.umich.edu/~sociss/98convention.html. If you plan to attend only one conference in 1998, join the leaders in the field at SPSSI's 1998 Convention in Ann Arbor. This is THE conference you won't want to miss!

Richard E. Neustadt Award

The 1977 winner of the American Political Science Association's Richard E. Neustadt Award for the best book on the Presidency is ISPP member and former editor of *Political Psychology*, Stanley A. Renshon. His book, *High Hopes: The Clinton Presidency and the Politics of Ambition* (New York University Press) asks, "Does Clinton have the requisite qualities of leadership, judgment, character, and skill to meet the daunting challenges he faces?" Renshon analyzes Clinton, the man and the president, focusing on his sweeping ambition, his enormous confidence in himself and in his goals, and his success in convincing people that he really cares about them. The author traces the development of Clinton's character from his early family experiences to his highly successful adolescence, through his long political career. The book illustrates how each step toward the oval office, including Clinton's experiences as an adored but disregarded child, his attempt to avoid the draft, his marriage to Hillary Rodham, and his tenure as governor, contribute to understanding his erratic and controversial presidency.

New York University Press 402 pages \$24.95 1996

BOOK AND JOURNAL ANNOUNCEMENTS

Book announcements and descriptions are published in this column. For book reviews, submissions are encouraged to the ISPP journal *Political Psychology*.

NEW BOOKS

Resolving Identity-Based Conflict: In Nations, Organizations and Communities

By Jay Rothman
Jossey-Bass

This book presents a new approach to conflict resolution that will intrigue and inform practitioners and scholars alike. Based on his wide range of academic and real-world experiences, including his work with Israelis and Palestinians, labor and management leaders and community activists, Jay Rothman shows how identity-based conflict can be managed so that both parties reach a higher ground than either could have found on their own. His vehicle is his ARIA model. Here he traces the ARIA process through Antagonism, Resonance, Invention, and Action, demonstrating step-by-step how it can be applied in a variety of environments. Complete with field-tested assessment instruments and action plans, *Resolving Identity-Based Conflict* is a seamless union of theory and practice anyone seeking to turn the passion of conflict into the fuel of creativity can use.

ISBN 0-7879-0996-3

1997

The Psychological Assessment of Presidential Candidates

By Stanley A. Renshon
New York University Press

Public issues, and where candidates stand on them, have traditionally represented the focal point of presidential campaigns. In recent decades however, rather than ask where candidates stand, the public has asked who they are. Character has come to dominate presidential elections.

Yet, while there is increasing public appreciation that the psychology, judgment and leadership qualities count, the basis on which these judgments should be made is unclear.

Drawing on comparative psychoanalytic theory and theories of decision making and leadership this book puts forward a framework to analyze and evaluate presidential psychology and performance.

515 pages

\$25.00 cloth

1996

Shame and Humiliation: Presidential Decision Making on Vietnam

By Blema S. Steinberg
Pittsburgh University Press

Adopting a psychoanalytical approach to politics, Blema Steinberg examines the impact of personality dynamics on the decision making of Lyndon Johnson, Richard Nixon, and Dwight Eisenhower during the Vietnam War. She argues these dynamics influenced the critical decisions made about U.S. intervention in Vietnam. Steinberg focuses on the narcissistic personality, identifying it as intensely self-involved and preoccupied with success and recognition as a substitute for parental love. She asserts that narcissistic leaders are most likely to use force when they fear being humiliated for failing to act and when they need to restore their diminished sense of self-worth. Providing case studies of Johnson, Nixon, and Eisenhower, Steinberg describes the childhood, maturation, and career of each president, documenting key personality attributes and then discusses each one's Vietnam policy in light of these traits. She contends that Johnson authorized the bombing of Vietnam in part because he feared the humiliation that would come from inaction, and that Nixon escalated U.S. intervention in Cambodia in part because of his low sense of self-esteem. Steinberg contrasts these two presidents with Eisenhower, who was psychologically secure and was, therefore, able to carry out a careful and thoughtful analysis of the problem he faced in Indochina. *Shame and Humiliation* reveals how personality traits affect our perception of reality and offers a powerful demonstration of the impact of psychodynamics on presidential decision making.

Blema S. Steinberg is Professor in the Department of Political Science, McGill University, Montreal, Canada, a psychoanalyst in private practice, and an affiliate in the Department of Psychiatry at the Jewish General Hospital, Montreal. *Shame and Humiliation* won a 1996 Quebec Society for the Promotion of English Language and Literature Award.

**Risk Taking and Decision Making
Foreign Military Intervention Decisions**

Yaacov Y.I. Vertzberger
Stanford University Press

Risks are an integral part of complex, high-stakes decisions, and decisionmakers are faced with the unavoidable tasks of assessing risks and forming risk preferences. This is true for all decision domains, including financial, environmental, and foreign policy domains, among others. How well decisionmakers deal with risk affects, to a considerable extent, the quality of their decisions. This book provides the most comprehensive analysis available of the elements that influence risk judgments and preferences.

The book has two dimensions: theoretical and comparative-historical. The study of risktaking behavior has been dominated by the rational choice approach. Instead, the author adopts a socio-cognitive approach involving: a multivariate theory integrating contextual, cognitive, motivational, and personality factors that affect an individual decisionmaker's judgment and preferences; the social interaction and structural effects of the decisionmaking group and its organizational setting; and the role of cultural-societal values and norms that sanction or discourage risk-taking behavior.

The book's theoretical approach is applied and tested in five historical case studies of foreign military interventions. The richly detailed empirical data in the case studies make them, metaphorically speaking, an ideal laboratory for applying a process-tracing approach in studying judgment and decision processes at varying risk levels. The case studies analyzed are: U.S. intervention in Grenada in 1983 and Panama in 1989 (both low risk); Soviet intervention in Czechoslovakia in 1968 (moderate risk); U.S. intervention in Vietnam in 1964-68 (high risk); and Israel's intervention in Lebanon in 1982-83 (high risk).

Yaacov Y.I. Vertzberger is Professor of International Relations at The Hebrew University, Jerusalem. He is also the author of the *World in Their Minds: Information Processing, Cognition, and Perception in Foreign Policy Decisionmaking* (Stanford, 1990).

ISBN 0-8047-3168-3 520 pp. 1998

**Palestinian Citizens in an Ethnic Jewish
State: Identities in Conflict**

By Nadim N. Rouhana
Yale University Press

What kind of relationship must be built between states and their ethnic minorities in order to avoid intergroup conflict? This fascinating book examines the situation of Arab Palestinian citizens of Israel, analyzing how the Palestinian collective identity has been shaped by social and political forces and how it poses major challenges to Israel's policies, structure, and identity.

Nadim Rouhana draws on surveys, interviews, and archival research to examine how the Palestinian identity has evolved in response to Israel's three guiding—and conflicting—principles: Israel as a Jewish state, as a democracy, and as a state with deep security needs. He discusses the consequences of Israel's ideology, policy, and practices toward the Arab minority; the effect of major developments in the Arab world; and the impact of changes within the Palestinian community in Israel such as demography, level of education, socioeconomic structure, and political culture. He concludes by exploring the possibilities of negotiating a new and common identity between Israel and its Arab minority.

Nadim N. Rouhana is an Associate Professor at the University of Massachusetts, Boston, and an Associate at the Center for International Affairs at Harvard University.

ISBN 06885-6 312 pages 1997

Interactive Conflict Resolution

By Ronald J. Fisher
Syracuse University Press

This book provides a comprehensive description and evaluation of small group, problem-solving workshops that bring together influential but unofficial representatives of identity groups involved in violent and protracted conflict. Part One describes the efforts of pioneers in the field which laid the groundwork for this social-psychological approach to peacebuilding. Part Two explores the potential for the field as created through a variety of approaches. Part Three explores the prospects for the future by assessing the state of the method, exploring critical issues for development, and identifying challenges for practice and policy. The work includes applications to several intractable conflicts, and stresses the importance of complementary efforts alongside traditional diplomatic practice.

ISBN 0-8156-2715-9 (Cloth) -7 (Paper) 1997

JOURNALS

INTERNATIONAL NEGOTIATION

The latest issue of *International Negotiation* (Vol. 3, no. 3, 1997) has just been released and should be of interest to ISPP members. This special thematic issue is entitled, "Conflict Resolution Training in Divided Societies" and is guest edited by Ronald J. Fisher (University of Saskatchewan).

Contributors to the issue include: Ron Fisher, Louise Diamond, Benjamin Broome, Diana Chigas, Raymond Shonholtz and Jay Rothman.

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